

Table I

AUM REPORT FOR THE QUARTER ENDED (30/09/2013) Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

| | NS. III Lakiis | |
|--------------------------|-----------------|-----------------|
| Category | AUM as on the | Average AUM for |
| | last day of the | the Quarter |
| | Quarter | |
| | | |
| Income | 72,261.77 | 73,558.93 |
| | | |
| Equity (other than ELSS) | 92,138.53 | 91,809.87 |
| | | |
| Balanced | 1,477.52 | 1,460.47 |
| | | |
| Liquid | 117,657.80 | 201,197.02 |
| | | |
| Gilt | 5,556.13 | 8,177.81 |
| | | |
| Equity - ELSS | 51,564.34 | 51,033.87 |
| | | |
| GOLD ETF | - | - |
| | | |
| Other ETF | - | - |
| | | |
| Fund of Fund investing | | |
| overseas | 2,786.07 | 2,738.80 |
| | | |
| | | |
| Total | 343,442.16 | 429,976.77 |

Table II

AUM REPORT FOR THE QUARTER ENDED (30/09/2013) Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter | |
|---------------------|---|--|
| | | |
| Top 5 Cities | 63.10% | |
| | | |
| Next 10 Cities | 20.71% | |
| | | |
| Next 20 Cities | 8.07% | |
| | | |
| Next 75 Cities | 5.68% | |
| | | |
| Others | 2.44% | |
| | | |
| Total | 100.00% | |