

Table I

**AUM REPORT FOR THE QUARTER ENDED
(31/12/2012)**

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

| Category | AUM as on the last day of the Quarter | Average AUM for the Quarter |
|---------------------------------|---------------------------------------|-----------------------------|
| Income | 88,181.79 | 107,770.80 |
| Equity (other than ELSS) | 121,857.36 | 120,653.49 |
| Balanced | 1,620.45 | 1,632.61 |
| Liquid | 215,577.51 | 189,533.12 |
| Gilt | 6,083.98 | 7,053.69 |
| Equity - ELSS | 65,706.90 | 65,605.36 |
| GOLD ETF | - | - |
| Other ETF | - | - |
| Fund of Fund investing overseas | 3,325.47 | 3,295.75 |
| Total | 502353.46 | 495544.82 |

Table II

**AUM REPORT FOR THE QUARTER ENDED
(31/12/2012)**

Disclosure of percentage of AUM by Geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities | 69.89% |
| Next 10 Cities | 16.06% |
| Next 20 Cities | 6.68% |
| Next 75 Cities | 5.21% |
| Others | 2.17% |
| Total | 100.00% |