

Table I

**AUM REPORT FOR THE QUARTER ENDED
(31/03/2012)**

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	54,627.87	55,472.00
Equity (other than ELSS)	125,255.36	123,431.10
Balanced	1,754.39	1,733.40
Liquid	88,381.74	150,225.47
Gilt	18,347.51	17,971.06
Equity - ELSS	68,579.85	68,388.17
GOLD ETF	-	-
Other ETF	-	-
Fund of Fund investing overseas	3,700.33	3,764.37
Total	360,647.05	420,985.57

Table II

**AUM REPORT FOR THE QUARTER ENDED
(31/03/2012)**

Disclosure of percentage of AUM by Geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	58.03%
Next 10 Cities	22.95%
Next 20 Cities	9.12%
Next 75 Cities	7.04%
Others	2.86%
Total	100.00%