

**Table I**

**AUM REPORT FOR THE QUARTER ENDED  
(30/09/2012)**

**Asset class wise disclosure of AUM & AAUM**

**Rs. in Lakhs**

| Category                        | AUM as on the last day of the Quarter | Average AUM for the Quarter |
|---------------------------------|---------------------------------------|-----------------------------|
| Income                          | 87,443.78                             | 75,964.12                   |
| Equity (other than ELSS)        | 121,844.10                            | 119,500.51                  |
| Balanced                        | 1,658.57                              | 1,666.79                    |
| Liquid                          | 144,979.31                            | 199,076.16                  |
| Gilt                            | 10,517.90                             | 11,663.96                   |
| Equity - ELSS                   | 66,646.15                             | 65,751.01                   |
| GOLD ETF                        | -                                     | -                           |
| Other ETF                       | -                                     | -                           |
| Fund of Fund investing overseas | 3,274.67                              | 3,428.10                    |
| <b>Total</b>                    | <b>436364.48</b>                      | <b>477050.65</b>            |

**Table II**

**AUM REPORT FOR THE QUARTER ENDED  
(30/09/2012)**

**Disclosure of percentage of AUM by geography**

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities        | 65.94%   |
| Next 10 Cities      | 17.14%   |
| Next 20 Cities      | 8.44%  |
| Next 75 Cities      | 6.04%  |
| Others              | 2.44%  |
| <b>Total</b>        | <b>100.00%</b>                                   |